



**Role:** Business Growth Consultant (Intern)

**Location:** Remote

### **Responsibilities:**

As a Business Growth Consultant, you will support our Managing Partners in the business development and marketing activities in any one of the international markets (e.g., the US, the UK, Europe, India, Japan, or the Middle East). Your responsibilities will primarily involve:

- Establish a database of clients from specific industries or target segments. This will involve conducting research using different lead-generation applications and compiling the necessary information on our CRM.
- Conduct outreach to these clients in order to set up meetings with our partners and assist them in the entire business development process.
- Be actively involved in carrying out research to support the creation of corporate presentations and marketing materials
- Provide support in addressing management and client requests

### **Qualifications:**

- Available for a duration of at least 3 months (Monday to Friday)
- Ability to work from home
- Candidates should have access to their own laptop and a reliable internet connection
- Basic proficiency with MS Word, Excel, and PowerPoint
- Excellent written and oral communication skills
- Able to work well under tight deadlines
- Organized, possess attention to detail, and able to accomplish work in a fast-paced environment
- Previous work experience in lead generation and/or business development is an asset

**This internship is most suitable for professionals who are looking to convert their internship into a full-time position**

An Experience Certificate and a Letter of Recommendation will be provided

Apply online or write to us at [work@bookyourresearch.com](mailto:work@bookyourresearch.com)